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AO HENG FAT
TECHNOLOGY
CO.,LTD



Company Profile

— Quality is basis of business —



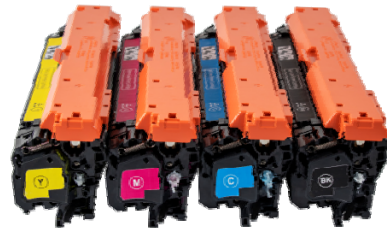
AO HENG FAT TECHNOLOGY CO.,LTD. is specializing in R&D, production, and sales of the laser printer and copier consumables, established in 1990. Now, we have introduced the latest "automated production equipment" in the industry and obtained ISO9001,ISO14001, CE, and STMC. We are proud of "our high-quality products" and will keep providing professional services and cost-effective products to customers.



Overview



Professional printer consumables manufacturer with a focus on **superior product quality**.



EPSON®

KYOCERA

OKI

DELL

Lexmark™

FUJI XEROX

VERTEX
Printing - Promotions

SEIKO



Canon



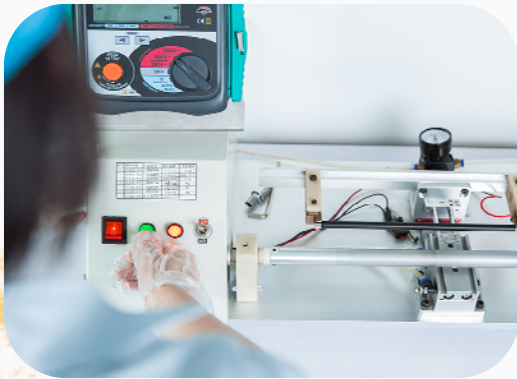
brother.

Overview



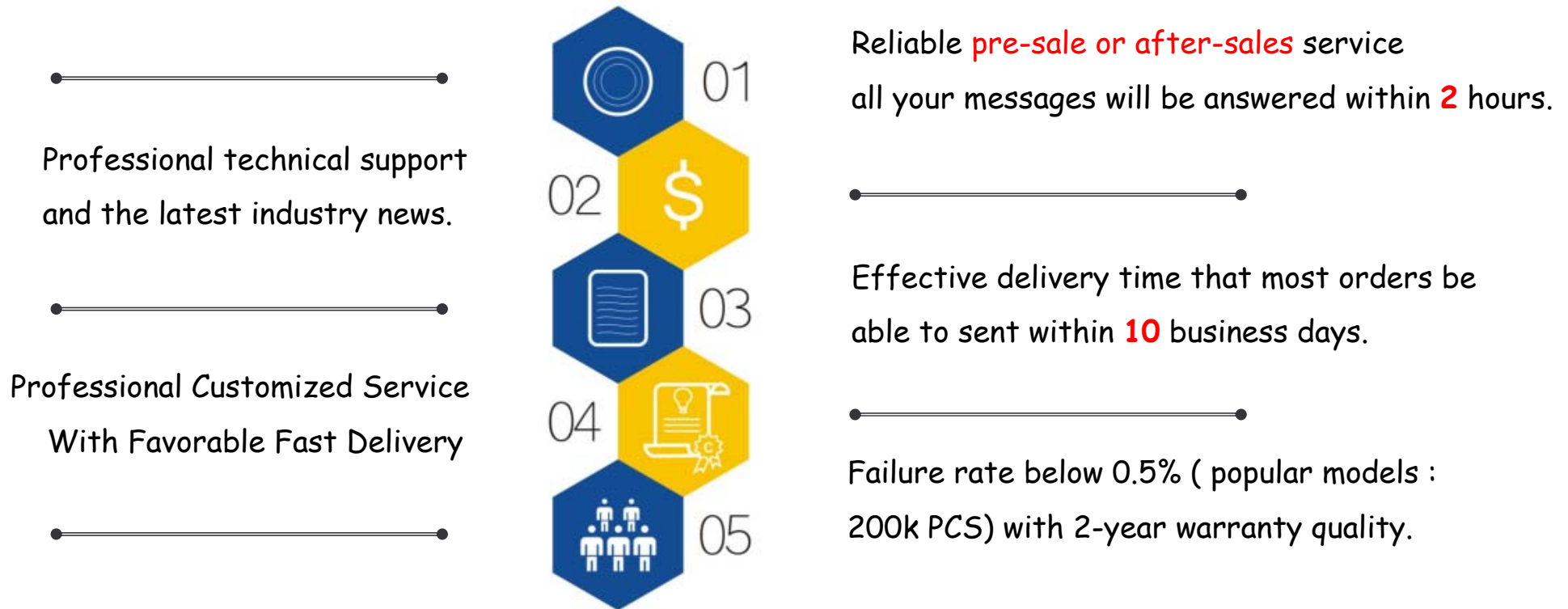
Quality is the basis of business.

We ONLY work with the TOP 5 suppliers in the industry



What We Can Provide?

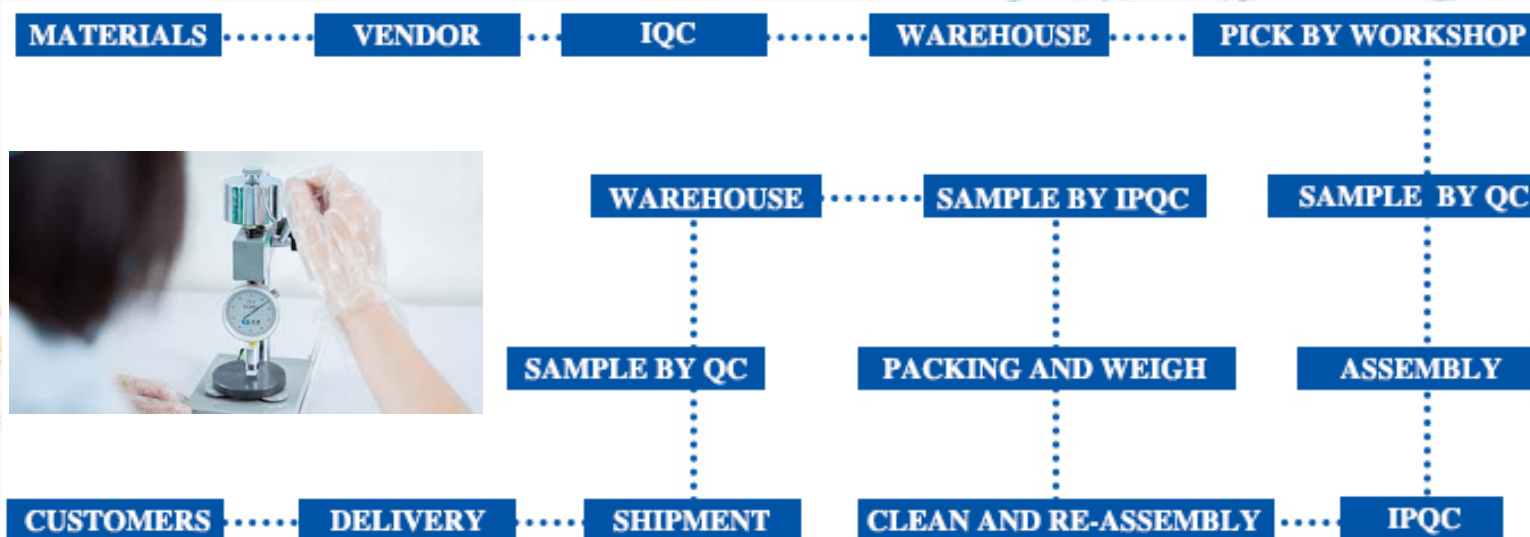
Crystal Clear Prints From Beginning To End



Why We Are Reliable?



All our products would be tested **9 times** before send the goods out.



Solved the prevalent issues



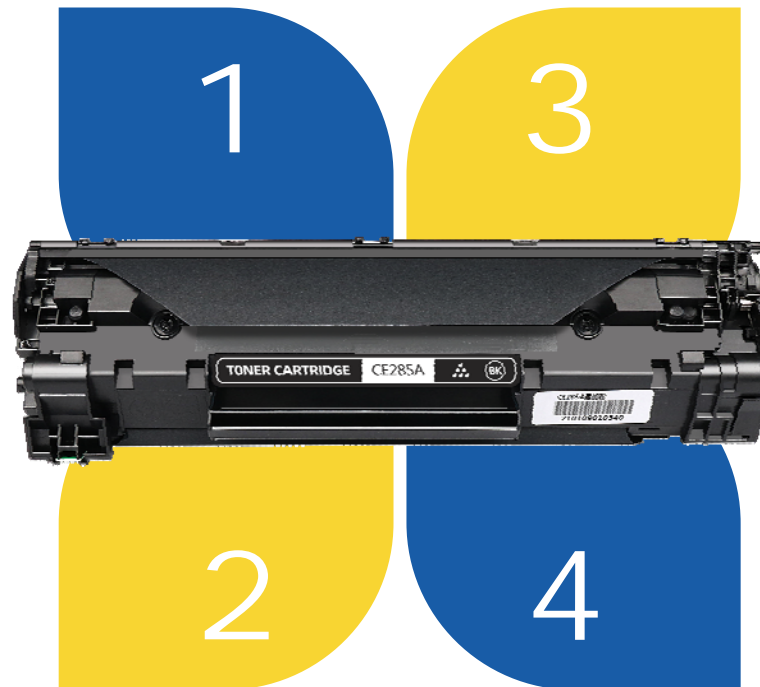
Black Toner Cartridge

 01

Blurry or faded text,
lines across the paper.

 02

Stable and same printout
performance in double or
single side printing.



03 

Same printout quality in
Light, Thin, or Vellum; Heavy
or Thick paper.

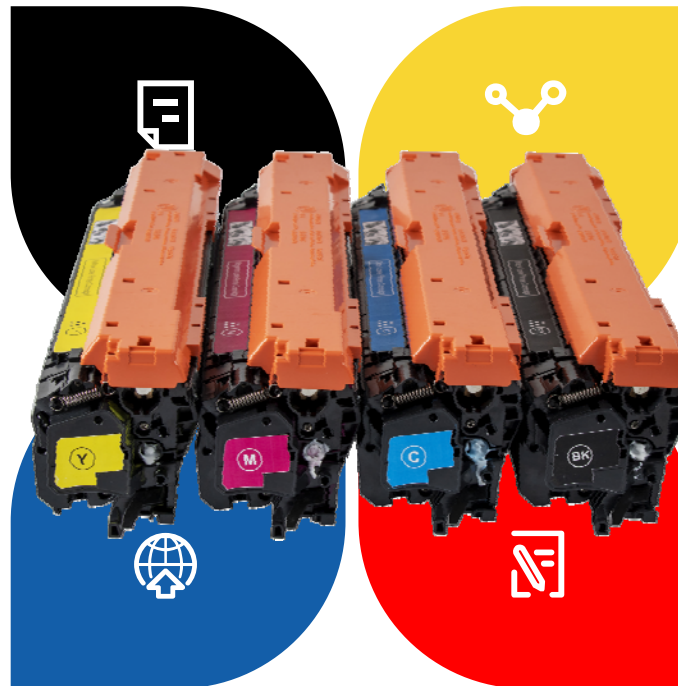
04 

Gloss and density
uniformity close to original.

Colour Toner Cartridge

Available print to medical B-ultrasound picture

Similar gloss and density uniformity in double or single side printing.



Low waste powder in low-density printing

Using Mitsubishi powder and printout of pictures is comparable to the original standard quality. (Clarity, Colour etc.)

Why We Are Reliable?



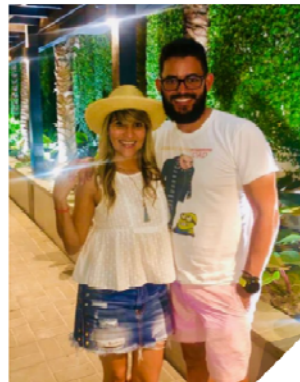
Attend exhibitions since 2009, maybe we meet each other before.



Why We Are Reliable?



Served **300+** customers from over 50 countries.



Honor



Currently, with the effort of R&D team and chief engineer (20+ years industry expert, participated in many national and industry standards), the company has achieved the following remarkable achievements.

- China Environmental Labeling Product Certification
- STMC (American ITC Industry Association Testing Standard)
- More than **30** design patent, **18** utility model patent, and **5** invention patents
- ISO9001 quality management system certification
- ISO14001 environmental management system certification



Product



Product Range & Capacity

- ✓ HP/Canon/Samsung/Brother Black&Color Toner Cartridge
- ✓ Monthly Capacity: 500KPCS
- ✓ Monthly Shipment(Color): 200KPCS



Quality Control

- ✓ Following Original Quality Standard and the testing method of STMC
- ✓ Using TOP5 raw materials suppliers in the industry
- ✓ 15+ Years Industry Expert created mature and effective quality management system



Professional After-sales Team

- ✓ 7*24 Hours support
- ✓ One-to-one after-sales service and guidance
- ✓ Let customers enjoy the professional and effective services

After years of independent research and development, we provide customers with a series of high-quality office supplies, covering laser toner cartridges and copier cartridges, ribbon cartridges, ink cartridge, bottle toners, etc.

And they are **comparable** to the **original toner cartridge**.

Production



Feature Automatic | High Productivity

Automatic Production Line

Using 5th generation automatic toner cartridge production line equipment, and continuously improving and optimizing the operation process, currently, the daily output can meet all the demands of the customers.

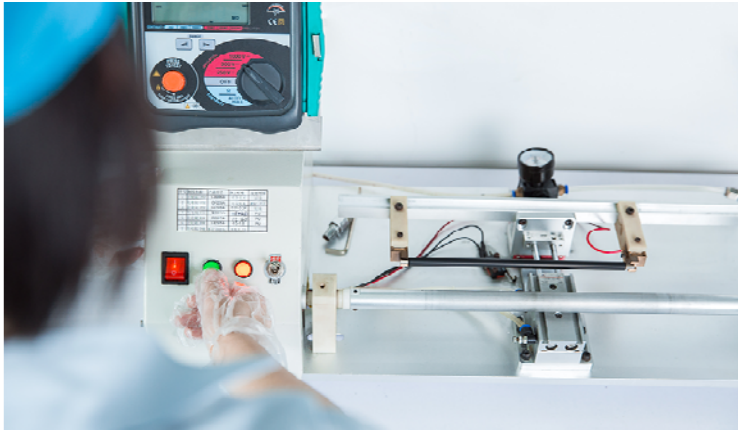


Feature Independent Design | Human-machine Integration

Loop Production Line *Color Laser Toner Cartridge*

It is designed independently by our chief technical engineer, mainly in the human-machine combination mode, and designed to enhance product quality, improve production efficiency and reduce product loss as the concept. In the future, we will promote the use of the loop production line on more product models to meet the needs of different products in production.

Production



Feature Practicality | Innovation

Physical & Chemical Labs

Use industry-leading testing equipment to conduct functional and performance tests on each batch of raw materials. Ensure that each accessory meets the quality standard and has good, reliable performance before production. Then, our FPY (First Pass Yield) value could be more than 98% during the manufacturing process.

Feature Health Care

Dust Collection System

The cleanest workshop environment for employees is to ensure that their health is not harmed as much as possible, and product appearance is clean.

*FPY (First Pass Yield)

is a tool for measuring the manufacturing performance of a company.

It's the percentage of excellent product units, as opposed to defective ones, that a company creates.

Businesses seek to achieve a high FPY score, which reflects that they produce many high-quality, error-free goods.



Production



Feature Wide Temperature & Humidity Testing

Environmental Test Room

Doing the print quality simulation tests are conducted under different environments to ensure the adaptability of the products for storage, transportation and use under different environmental conditions and to meet ITC testing standards.

- Low temperature and low humidity: -20°C , 10% RH
(Feel the biting cold)
- High temperature and high humidity: 35°C , 80% RH
(Similar with Southeast Asian tropical rainforest)

Future Plan



Now, our products supply many well-known brand customers from around the world, and the annual turnover has exceeded 100 million yuan.

In February 2023, a new factory building of 22,000 square meters started construction. The goal is to gain a one-stop industrial chain from R&D, injection molding, mold opening, product assembly, and sales.

In our plan, the employees could reach 300-500, and the annual sales turnover could be more than 200 million yuan in 2024.

In the future, we will adopt the concept of "employees online, products online, customers online, technology online, management online, service online" to provide our customers with high-quality products and high-efficiency and high-level services.



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THANK YOU
FOR YOUR
TIME

